

OPERATIONAL GUIDELINES

GENERAL INFORMATION

Program Name	: OCTOBER EARLY DEALS
DOI	: 2 – 8 October 2023
DOT	: 2 October 2023 – 30 September 2024
Pricing	: FXP/R,U*EDOCT23
Tourcode	: ND00183TINTS2
Scheme	: Tier 1

TERM & CONDITION

Eligibility	: <ul style="list-style-type: none"> ▪ Valid for FIT general and corporate passenger (One-way/Return). ▪ Valid for Domestic (APEX4D) ▪ Valid for INTL (APEX14D) 																					
Black Out Date	: Domestic, International & Interline Refer to Attachment Black Out Date and Empty Leg Period Dom-Intl 2023-2024 – update 26Sep2023																					
Fare Basis	: <ul style="list-style-type: none"> ▪ FIT : XXXX / TIER ▪ Corporate : XXXX / TIER / BBBB ▪ XXXX : Fare Basis ▪ BBBB : Corporate Code 																					
Routes	: Domestic & International																					
Flight Number	: All Flights (based on seat availability)																					
Taxes	: ID/P4/D5 are excluded and must be collected																					
Combination	: Permitted																					
Commissions	: Refer to Applicable Rules																					
CHD/INF Discount	: <ul style="list-style-type: none"> ▪ CHD discount not applied. ▪ INF discount applied 																					
Endorsement BOX	: <ul style="list-style-type: none"> ▪ FIT : NOEND / TIER 1 ▪ Corporate : NOEND / TIER 1 / BBBB ▪ BBBB : 4 / Four Corporate Code 																					
Penalty	: <ul style="list-style-type: none"> ▪ Penalty refer to class used ▪ Changes made outside program period, special fares or discount is not applied, the different fares and taxes must be collected 																					
Discount Scheme	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: #0056b3; color: white;"> <th style="width: 30%;">Routes</th> <th style="width: 30%;">RBD</th> <th style="width: 40%;">Tier 1</th> </tr> </thead> <tbody> <tr> <td rowspan="2">Domestic</td> <td>F/P/A</td> <td>8%</td> </tr> <tr> <td>S</td> <td>Less IDR 100.000 (RT) / Less IDR 50.000 (OW)</td> </tr> <tr> <td rowspan="6">International</td> <td>F/P</td> <td>15%</td> </tr> <tr> <td>A</td> <td>8%</td> </tr> <tr> <td>C</td> <td>15%</td> </tr> <tr> <td>D</td> <td>3%</td> </tr> <tr> <td>B/M/K/N</td> <td>8%</td> </tr> <tr> <td>Q/T/V</td> <td>3%</td> </tr> </tbody> </table>	Routes	RBD	Tier 1	Domestic	F/P/A	8%	S	Less IDR 100.000 (RT) / Less IDR 50.000 (OW)	International	F/P	15%	A	8%	C	15%	D	3%	B/M/K/N	8%	Q/T/V	3%
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DOMESTIC HIGHLIGHT ROUTE

Rute	Noted	
CGK GTO CGK	ALL FLIGHT	Direct Only
CGK KDI CGK	ALL FLIGHT	Direct Only / Non stop
UPG KDI UPG	ALL FLIGHT	All DAY
CGK LBJ CGK	ALL FLIGHT	All DAY
CGK MDC CGK	GA 606/601/607	All DAY, kec GA607 D7 exclude
CGK MES CGK	GA 180/183/121/193	All DAY
CGK PDG CGK	GA 164/167	D1245
CGK PGK CGK	ALL FLIGHT	All DAY
CGK PKU CGK	ALL FLIGHT	All DAY
CGK PKY CGK	ALL FLIGHT	All DAY
CGK UPG CGK	GA604/GA640/GA617	All DAY
CGK PLW CGK	GA622/623	All DAY
CGK TNJ CGK	ALL FLIGHT	All DAY
CGK BKS CGK	ALL FLIGHT	All DAY
CGK PNK CGK	ALL FLIGHT	All DAY
CGK DPS	GA 414/422	D123467
DPS CGK	GA GA425/421	D123456
CGK BTH	ALL FLIGHT	D6
BTH CGK	ALL FLIGHT	D12
CGK PLM	GA110	All DAY
PLM CGK	GA101	All DAY

INTERNATIONAL HIGHLIGHT ROUTE

Orig	OW/RT	Fare Basis
CGK-SIN-CGK	OW	VOXID
	RT	S1MID
CGK-KUL-CGK	OW	VOXID
	RT	S21DID
CGK-BKK-CGK	OW	VOXID
	RT	S1MID
CGK-TYO-CGK	OW	VOXID
	RT	S1MID
CGK-ICN-CGK	OW	VOXID
	RT	S1MID
CGK-SYD-CGK	OW	VOXID
	RT	S1MID
CGK-MEL-CGK	OW	VOXID
	RT	S1MID
CGK-AMS-CGK	OW	VOXID
	RT	V1MID
CGK-HKG-CGK	OW	VOXID
	RT	S1MID
CGK-PVG-CGK	OW	VOXID
	RT	S1MID
CGK-CAN-CGK	OW	VOXID
	RT	S1MID

INTERNATIONAL INBOUND ROUTE

Orig	OW/RT
SIN-CGK-SIN	OW
	RT
KUL-CGK-KUL	OW
	RT
BKK-CGK-BKK	OW
	RT
TYO-CGK-TYO	OW
	RT
ICN-CGK-ICN	OW
	RT
AMS-CGK-AMS	OW
	RT
HKG-CGK-HKG	OW
	RT
PVG-CGK-PVG	OW
	RT
CAN-CGK-CAN	OW
	RT

INBOUND ROUTE EX-SINGAPORE

Open best deal fare and inventory for SIN-DPS, SIN-SUB, SIN-JKT Route with no discount.	
SIN - JKT/DPS - MEL	NO ACC CODE
SIN - JKT/DPS - SYD	NO ACC CODE
SIN - JKT - LBJ	NO ACC CODE
SIN - JKT/DPS - LOP	NO ACC CODE
SIN - JKT - YIA	NO ACC CODE
SIN - JKT - SOC	NO ACC CODE
SIN - JKT - SOQ	NO ACC CODE

DOMESTIC BEST DEAL (POI ID LOW SEASON)

Rute	RBD	OW/RT	Fare Basis	BASIC	YQ	D5	ID	P4	NETT
JKT-GTO	S	OW	SOXAP	1.704.000	229.100	168.720	212.700	5.000	2.319.520
GTO-JKT	S	OW	SOXAP	1.704.000	229.100	54.000	212.700	5.000	2.204.800
JKT-GTO	S	RT	S7DAP	2.840.000	458.200	222.720	362.900	10.000	3.893.820
JKT-KDI	S	OW	SOXAP	1.325.000	213.500	168.720	169.300	5.000	1.881.520
KDI-JKT	S	OW	SOXAP	1.325.000	213.500	30.000	169.300	5.000	1.742.800
JKT-KDI	S	RT	S7DAP	2.650.000	427.000	198.720	338.500	10.000	3.624.220
UPG-KDI	S	OW	SOXAP	444.000	74.000	119.880	57.000	5.000	699.880
KDI-UPG	S	OW	SOXAP	444.000	74.000	30.000	57.000	5.000	610.000
UPG-KDI	S	RT	S7DAP	873.000	148.000	149.880	112.400	10.000	1.293.280
JKT-LBJ	S	OW	SOXAP	1.150.000	192.000	168.720	147.700	5.000	1.663.420
LBJ-JKT	S	OW	SOXAP	1.150.000	192.000	25.000	147.700	5.000	1.519.700
JKT-LBJ	S	RT	S7DAP	2.300.000	384.000	193.720	295.300	10.000	3.183.020
JKT-MDC	S	OW	SOXAP	1.680.000	260.500	168.720	213.500	5.000	2.327.720
MDC-JKT	S	OW	SOXAP	1.680.000	260.500	102.120	213.500	5.000	2.261.120
JKT-MDC	S	RT	S7DAP	3.200.000	521.000	270.840	409.400	10.000	4.411.240
JKT-MES	S	OW	SOXAP	1.240.000	179.900	168.720	156.200	5.000	1.749.820
MES-JKT	S	OW	SOXAP	1.240.000	179.900	127.650	156.200	5.000	1.708.750
JKT-MES	S	RT	S7DAP	2.480.000	359.800	296.370	312.400	10.000	3.458.570
JKT-PDG	S	OW	SOXAP	1.152.000	147.600	168.720	143.000	5.000	1.616.320
PDG-JKT	S	OW	SOXAP	1.152.000	147.600	85.000	143.000	5.000	1.532.600
JKT-PDG	S	RT	S7DAP	1.920.000	295.200	253.720	243.700	10.000	2.722.620
JKT-PGK	S	OW	SOXAP	504.000	98.300	168.720	66.300	5.000	842.320
PGK-JKT	S	OW	SOXAP	504.000	98.300	80.000	66.300	5.000	753.600
JKT-PGK	S	RT	S7DAP	908.000	196.600	248.720	121.600	10.000	1.484.920
JKT-PKU	S	OW	SOXAP	1.116.000	142.100	168.720	138.400	5.000	1.570.220
PKU-JKT	S	OW	SOXAP	1.116.000	142.100	99.900	138.400	5.000	1.501.400
JKT-PKU	S	RT	S7DAP	1.860.000	284.200	268.620	235.900	10.000	2.658.720
JKT-PKY	S	OW	SOXAP	1.068.000	142.900	168.720	133.200	5.000	1.517.820
PKY-JKT	S	OW	SOXAP	1.068.000	142.900	50.000	133.200	5.000	1.399.100
JKT-PKY	S	RT	S7DAP	1.780.000	285.800	218.720	227.300	10.000	2.521.820
UPG-JKT	S	OW	SOXAP	1.220.000	183.000	119.880	154.400	5.000	1.682.280
JKT-UPG	S	OW	SOXAP	1.220.000	183.000	168.720	154.400	5.000	1.731.120
UPG-JKT	S	RT	S7DAP	2.340.000	366.000	288.600	297.700	10.000	3.302.300
JKT-PLW	S	OW	SOXAP	1.302.000	189.700	168.720	164.100	5.000	1.829.520
PLW-JKT	S	OW	SOXAP	1.302.000	189.700	55.000	164.100	5.000	1.715.800
JKT-PLW	S	RT	S7DAP	2.480.000	379.400	223.720	314.600	10.000	3.407.720

JKT-TNJ	S	OW	SOXAP	880.000	136.700	168.720	111.900	5.000	1.302.320
TNJ-JKT	S	OW	SOXAP	880.000	136.700	72.210	111.900	5.000	1.205.810
JKT-TNJ	S	RT	S7DAP	1.714.000	273.400	240.930	218.700	10.000	2.457.030
JKT-BKS	S	OW	SOXAP	912.000	116.600	168.720	113.200	5.000	1.315.520
BKS-JKT	S	OW	SOXAP	912.000	116.600	66.600	113.200	5.000	1.213.400
JKT-BKS	S	RT	S7DAP	1.520.000	233.200	235.320	192.900	10.000	2.191.420
JKT-PNK	S	OW	SOXAP	984.000	129.200	168.720	122.500	5.000	1.409.420
PNK-JKT	S	OW	SOXAP	984.000	129.200	90.000	122.500	5.000	1.330.700
JKT-PNK	S	RT	S7DAP	1.640.000	258.400	258.720	208.900	10.000	2.376.020
JKT-DPS	S	OW	SOXAP	1.065.000	143.100	168.720	132.900	5.000	1.514.720
DPS-JKT	S	OW	SOXAP	1.065.000	143.100	120.000	132.900	5.000	1.466.000
JKT-DPS	S	RT	S7DAP	1.775.000	286.200	288.720	226.800	10.000	2.586.720
JKT-BTH	S	OW	SOXAP	1.025.000	144.000	168.720	128.600	5.000	1.471.320
BTH-JKT	S	OW	SOXAP	1.025.000	144.000	100.000	128.600	5.000	1.402.600
JKT-BTH	S	RT	S7DAP	2.050.000	288.000	268.720	257.200	10.000	2.873.920
JKT-PLM	S	OW	SOXAP	605.000	84.400	168.720	75.900	5.000	939.020
PLM-JKT	S	OW	SOXAP	605.000	84.400	90.000	75.900	5.000	860.300
JKT-PLM	S	RT	S7DAP	1.100.000	168.800	258.720	139.600	10.000	1.677.120

**fare before less IDR50,000 for oneway/IDR100,000 for return.*

**Tax & YQ subject to change*

INTERNATIONAL BEST DEAL (OUTBOND ID)

No	Orig	Dest		Fare Basis	RSP TIER 1	TAX	NETT TIER 1
1	JKT	SIN	OW	VOXID	1.016.000	804.800	1.820.800
			RT	S21DID	1.445.000	2.044.700	3.489.700
2	JKT	KUL	OW	VOXID	1.207.000	651.000	1.858.000
			RT	S21DID	1.574.000	1.180.000	2.754.000
3	JKT	BKK	OW	VOXID	2.470.000	1.057.000	3.527.000
			RT	S1MID	3.301.000	2.147.400	5.448.400
4	JKT	HKG	OW	TOXID	3.028.000	958.600	3.986.600
			RT	V1MID	4.673.000	2.172.300	6.845.300
5	JKT	CAN	OW	VOXID	4.167.000	958.600	5.125.600
			RT	S1MID	5.167.000	1.840.600	7.007.600
6	JKT	SHA	OW	VOXID	2.996.000	1.266.200	4.262.200
			RT	S1MID	4.151.000	2.455.800	6.606.800
7	JKT	HND	OW	VOXID	5.274.000	1.881.500	7.155.500
			RT	S1MID	7.429.000	3.918.300	11.347.300
8	JKT	ICN	OW	VOXID	4.558.000	1.020.100	5.578.100
			RT	S1MID	6.425.000	2.098.700	8.523.700
9	JKT	SYD	OW	VOXID	3.562.000	1.969.700	5.531.700
			RT	S1MID	5.499.000	4.268.400	9.767.400
10	JKT	MEL	OW	VOXID	3.562.000	1.823.200	5.385.200
			RT	S1MID	5.499.000	3.997.000	9.496.000
11	JKT	AMS	OW	VOXID	4.013.000	3.342.600	7.355.600
			RT	VIMID	4.758.000	7.438.900	12.196.900